

Real Estate Finance Team



Andrew Strongman

Regional Vice President - GOR

Real Estate Finance

T: (416) 867-6435

E: Andrew.strongman@bmo.com

- Responsible for managing a team of Real Estate Finance professionals who specialize in real estate construction and commercial mortgage lending in the Province of Ontario.
- 25+ years of experience in commercial lending in client facing and management roles across various geographies and industries, including real estate and other diversified industries.
- Andrew holds a Bachelor of Business Administration from Wilfrid Laurier University.

Your contact for:

- Construction, development and term financing on residential, commercial, industrial, and office projects.



Bernard Fitzpatrick

Regional Vice President - Eastern Ontario

Real Estate Finance

T: 613-564-1591

E: Bernard.Fitzpatrick@bmo.com

- Responsible for managing a team of Real Estate Finance professionals covering Eastern Ontario with offices in Ottawa and Kingston.
- 30+ years of banking experience.
- 22 years of experience in real estate financing across several markets including Ontario, Western Quebec, and Atlantic Canada.
- Honours Bachelor of Arts from Western University.

Your contact for:

- Construction, development and term financing on residential, commercial, industrial, and office projects.



John Keating

Regional Vice President - Atlantic

Real Estate Finance

T: 902-421-3426

E: John.Keating@bmo.com

- Responsible for managing a specialized team of Real Estate Finance professionals covering the Atlantic Canadian Provinces.
- 14 years of experience in commercial lending in both client facing roles regionally and structuring roles nationally in real estate and other diversified industries.
- John holds a Bachelor of Arts in Economics, History and Political Science and a Masters in Business Administration with a focus in Finance from Saint Mary's University.

Your contact for:

- Construction, development and term financing on residential, commercial, industrial, and office projects.
- CMHC insured construction and term financing.



Kate Low

Regional Vice President - Quebec

Real Estate Finance

T: 514-877-8714

E: Kate.Low@bmo.com

- Responsible for managing a specialized team of Real Estate Finance professionals covering the Province of Quebec.
- 12 years of experience in commercial lending in client facing roles for Real Estate development.
- Kate holds a Bachelor of Science from McGill and an MBA from Concordia's Sir John Molson School of Business.

Your contact for:

- Construction, development and term financing on residential, commercial, industrial, and office projects.



Mike Lynch

Regional Vice President – B.C.

Real Estate Finance

T: 604-665-2646

E: Mike.Lynch@bmo.com

- Responsible for managing a specialized team of Real Estate Finance professionals covering the Province of British Columbia.
- 20 years of experience in commercial lending in client facing roles across various geographies and industries, including real estate and other diversified industries.
- Mike holds a Bachelor of Business Administration with a specialization in Finance from Wilfrid Laurier University.

Your contact for:

- Construction, development and term financing on residential, commercial, industrial, and office projects.
- CMHC insured construction and term financing.



Roland Ardiles

Regional Vice President - Prairies

Real Estate Finance

T: 403-613-8796

E: Roland.Ardiles@bmo.com

- Responsible for managing a specialized team of Real Estate Finance professionals covering the Prairie Provinces, with offices in Calgary and Edmonton.
- 24+ years of experience in commercial lending both in client facing and risk management roles across various geographies and industries, including real estate, energy services, agriculture and other diversified industries.
- Roland holds a Bachelors of Science degree from the University of Victoria, and an International MBA from the Schulich School of Business at York University.

Your contact for:

- Construction and term financing on residential, retail/commercial, industrial, and office projects.
- Pre-development land financing and land servicing financing.
- CMHC construction and term financing.

